

Planned Giving

A heart for giving.

A mind for smart planning.

What will be your legacy?

Planned giving helps you make wise stewardship and financial decisions to manage your wealth. Through the marriage of proper financial and stewardship planning, it allows you to reach your goals for yourself, family, and ministry.

“I will put you in charge of many things.” Matthew 25:21

AG Financial Solutions: A leader in financial services

With more than \$3 billion in investor assets and 66,000 clients nationwide, AG Financial Solutions is an established leader among financial providers for people of faith. At AG Financial Solutions, your investment works hard to build your wealth with some of the most competitive options and rates in the country.

Protect your wealth, provide for family, give to ministry

We go beyond solid *financial solutions*. We offer you the advantage you won't find from others: *eternal benefits*. At AG Financial Solutions, ministry is at the heart of everything we do.

We understand that not everyone is entrusted with the same level of wealth. Yet all have been called to be good stewards of that which is given. A plan for giving helps you and your family reap the benefits of smart financial planning—and continue to bless the ministries you've supported throughout your lifetime.

Planned giving helps you protect and manage your wealth through proven, charitable planning techniques. Our team of consultants, accountants, and legal professionals understand the complexities of constantly changing tax laws.

Just like you, we are deeply committed to advancing God's kingdom. We have a heart for giving, and will help assure that your money works effectively to support the people and ministries you care about most.

A heritage of success. Through the wise stewardship of donors, Assemblies of God Foundation has dispersed over \$420 million to ministries, missions, and local churches.

Charitable Gift Annuities

Dependable income. Generous giving.

A Charitable Gift Annuity (CGA) offers you and your spouse regular income for life while possibly creating a charitable deduction opportunity.

Charitable Gift Annuities are ideal if you

- Are over age 70
- Want a dependable lifetime income for you and/or your spouse
- Wish to convert a low-interest investment (CD, savings account) into higher-interest income
- Want to realize tax savings and avoid upfront capital gains
- Wish to leave a charitable gift

A Charitable Gift Annuity is designed to pay income to you and your spouse (or other person of your choice) for the rest of your lives. The rate of the annuity is based on your age at the time of your gift, and whether the annuity is for one person or two. A portion of each annuity payment is also tax-free income. And because you're making a gift to the ministry of your choice, you will likely also receive a charitable tax deduction.

Why it's dependable

Payments are backed by Assemblies of God Foundation (AG Foundation) and the General Council of the Assemblies of God. When you choose a Charitable Gift Annuity through AG Financial Solutions, we pay you a regular income payment for the rest of your life—with no investment worries or management responsibilities.

Funding and minimums

Charitable Gift Annuities can be funded with a minimum of \$5,000 cash, stocks, or other marketable securities.

Gift to ministry

AG Foundation will allow 50% of any remaining amount to be distributed to charitable organizations of the donor's choice.

Charitable Gift Annuity Options

1. Immediate Charitable Gift Annuity. In this option, a donor transfers cash or securities to AG Foundation in exchange for a contract to make payments to the donor(s) for the rest of their lifetimes. Upon death, any remaining amount is distributed to charitable organizations of the donor's choice.

2. Deferred Charitable Gift Annuity. Similar to the Immediate Charitable Gift Annuity; however, the donor chooses a future date (set or flexible) for payments to begin. Because of the deferral, payout will be compressed into a shorter timeframe—so your income payments will be calculated at a higher rate. This option is ideal for those who wish to defer payments to retirement or later in life.

Scenario*

Harold, age 82, is retired and desires a steady source of income. He would like to transfer \$100,000 from a matured CD into a Charitable Gift Annuity. His wife recently passed away, and he wants to honor her with a gift to their local church.



Donor transfers cash or securities to AG Foundation.

\$100,000
Asset value



Donor receives lifetime annuity payments.

\$65,520
Estimated one-life payout
(Annual payments of \$7,200 for lifetime)



Ministry receives remaining balance upon death of the last surviving donor.

\$50,000
Approximate gift to ministry

*This example is based on a hypothetical fact scenario and is intended for illustration purposes only. The terms, tax benefits, and expected income are dependent on several variables that are different in each situation. Consult your tax advisor for more information that is specific to your situation. Upon the death of the annuitant or the survivor of the annuitants, payments will cease. At that time, one-half of the remainder will be retained in the gift annuity fund to ensure the ongoing financial strength of the gift annuity program, and the other one-half of the remainder will be released to Assemblies of God Foundation for ministry benefit. If undesignated, the released portion will be placed in the Foundation endowment fund, and the specific ministry to benefit each year will be decided by the Executive Presbytery based upon where it is most needed.

Charitable Gift Annuities are available in most states, but there are a few exceptions. Depending upon the laws of the state in which you live, your Assemblies of God Gift Annuity will be issued by the General Council of the Assemblies of God or Assemblies of God Foundation and will be a general obligation of the issuing organization. Assemblies of God Foundation is an affiliated entity of AG Financial Solutions. Gift Annuities are not available in Alabama, Hawaii, New Jersey, New York, or Washington.

Additional information for Arizona residents: Assemblies of God Foundation ("Foundation") was organized under the laws of the State of Missouri on December 22, 1992, and is a qualified charity under section 501(c)(3) of the Internal Revenue Code or any successor provisions. This Charitable Gift Annuity is not insurance under the laws of the State of Arizona, is not subject to regulation by the Director of Insurance, and is not protected by any State Guaranty Fund. The State of Arizona and the Department of Insurance have neither approved nor disapproved of the Gift Annuity being offered, nor have they reviewed the information provided to determine its accuracy or completeness. The Foundation's current financial statements are available upon written request.

Additional information for Oklahoma residents: A Charitable Gift Annuity is not regulated by the Oklahoma Insurance Department and is not protected by a guaranty association affiliated with the Oklahoma Insurance Department.

Additional information for South Dakota residents: Charitable Gift Annuities are not regulated by and are not under the jurisdiction of the South Dakota Division of Insurance.

Charitable Remainder Trusts

Customizable income and tax savings. A legacy of stewardship.

A Charitable Remainder Trust (CRT) allows you to customize your income plan and giving—with the possibility of creating immediate tax benefits.

Charitable Remainder Trusts are ideal if you

- Want a customized income plan for self, spouse, and/or children
- Desire potential capital gains tax savings
- Want an immediate income tax deduction
- Have appreciated stock, real estate, or business interests
- Are preparing for a life or financial transition
- Have a moderate to large taxable estate
- Wish to give to ministry
- Plan to sell appreciated assets (business, real estate, etc.)

A Charitable Remainder Trust is an extremely popular option that allows you to receive income payments for you and/or your family—and enjoy immediate tax benefits. In addition, you'll have the benefit of giving to the ministry of your choice at the completion of your trust.

Here's how the Charitable Remainder Trust works

To establish the trust, assets are transferred to AG Foundation, which, in turn, pays you income according to the terms of the trust. You can receive lifetime income payments for yourself and a spouse, and up to 20 years to third parties. Upon completion of the trust's term, the remainder of the trust's principal is transferred to the ministry of your choice.

A Charitable Remainder Trust is an irrevocable trust that may offer immediate tax benefits and assures your wishes will be carried out. Income paid out by the trust is taxable to the income beneficiary.

Why it's so customizable

One of the most appealing benefits of the Charitable Remainder Trust is your ability to create a personalized plan according to your needs. Income payments can be fixed or in annually adjusted amounts. These payments can fluctuate and grow based on terms and investments. And you can choose the ministry or ministries as well as levels of giving each receives.

Funding and minimums

Charitable Remainder Trusts can be funded with cash, real estate, business interests, antiques, art, and other assets. Minimum required funding is \$50,000 for cash or securities, or \$100,000 for real estate.

Charitable Remainder Trust Options

1. Charitable Remainder Unitrust (CRUT)

- Annual payout is determined by donor
- Account balance is revalued at the beginning of each year
- Minimum required payout of 5%
- Income may fluctuate from year to year

2. Charitable Remainder Annuity Trust (CRAT)

- Donor receives a fixed payment
- Payment can be based on life expectancy or term of years
- Payments begin immediately upon funding

Scenario*

Bill and Mary Smith, both age 66, were nearing retirement and looking to sell their real estate. Over the years, their property had increased substantially in value. Now with retirement on the horizon, the Smiths were looking for a way to sell their highly-appreciated property, generate income for their future, and avoid paying capital gains tax.

With a Charitable Remainder Trust, Bill and Mary were able to bypass capital gains, increase their income, and receive a charitable tax deduction while blessing the ministry of their choice.



Donors place asset in CRT with possibility of a charitable deduction.

\$1,000,000
Asset value



Asset is sold, avoiding upfront payment of capital gains.

\$1,000,000
Asset is sold



Donors establish a desired lifetime income of at least 5% annually. Trust could also potentially pay income to family for 20 years.

\$1,265,000
Lifetime income benefit.
(Annual payments of \$50,000 for lifetime)



Ministry receives remaining amount when the end of the CRT term is reached.

\$1,000,000
Approximate gift to ministry

*This example is based on a hypothetical fact scenario and is intended for illustration purposes only. The terms, tax benefits, expected income and expected ministry benefit are dependent on several variables that are different in each situation, including age(s) of the donor(s), tax bracket of the donor(s), term of the trust, type of asset(s) used to fund the trust, type of Charitable Remainder Trust used, and investment of the trust assets. Consult your tax advisor for more information that is specific to your situation.

Charitable Lead Trusts

Immediate benefits for you – and for ministry.

A Charitable Lead Trust (CLT) is a temporary gift that benefits ministry during your lifetime, and then returns to you or your heirs.

Charitable Lead Trusts are ideal if you

- Want to give a current gift to ministry
- Have highly-appreciated assets
- Need an upfront tax deduction
- Wish to participate in a specific cause for a specified time

A Charitable Lead Trust functions in somewhat the opposite way of a Charitable Remainder Trust. It creates a “temporary gift” of an income-producing asset to the ministry of your choice. The irrevocable trust receives an asset, and then makes income payments to the ministry for a set number of years. Upon completion, the asset then returns back to the donor or transfers to the donor’s family.

Here’s why it’s beneficial to you and to ministry

This type of trust may create a charitable tax deduction for all trust income paid to the ministry. A Charitable Lead Trust does not have capital gains benefits, and income generated by the trust may be taxable to the donor. However, a Charitable Lead Trust can also be useful in reducing taxes on large estates and to make tax-advantaged transfers to children.

Funding and minimums

Charitable Lead Trusts are best funded with cash or income-producing securities, real estate, or other assets. Minimum required funding is \$50,000 for cash or securities, or \$100,000 for real estate.

Charitable Lead Trust Options

1. Grantor Lead Trust

- Donor receives remainder of trust after stated period of time
- Charitable income tax deduction (equal to the total value of the income payments to ministry) is given in the year the trust is created
- Donor is taxed on the trust’s income each year

2. Non-Grantor Lead Trust

- A named beneficiary, ministry, or heirs receive remainder of trust after predetermined payout period
- Permanent transfer of the asset
- Reduces gift or estate tax and removes asset from estate
- Income is taxed at the trust level each year

Scenario*

Jonathan Green and his wife Sue have been attending LifePoint Church since their kids were young. When the church outgrew its current facility, they felt led to assist in financing a new building. The Greens decided to transfer their \$1 million in tax-exempt bonds into a grantor Charitable Lead Trust. At the time of trust creation, the Greens received a charitable deduction for \$500,000 (the total value of the income payments to the church). At a 5% payout, the church received \$50,000 annually over a period of 10 years. After the 10-year time period, the Greens reacquired their assets, having made a huge impact on the future of LifePoint Church.



Donors place asset in CLT and receive upfront deduction based on income payment value for entire term.

\$1,000,000
Asset value



CLT is invested/managed to meet income projection needs.

\$1,000,000
Invested to produce a 5% payout



Income is paid to ministry of choice for stated term.

\$500,000
Total gift to ministry
(\$50,000 annual gift to ministry for ten years)



Asset returns to donor and/or his family or heirs at end of stated term.

\$1,000,000
Asset returns to donor

*This example is based on a hypothetical fact scenario and is intended for illustration purposes only. The terms, tax benefits, expected income and expected ministry benefit are dependent on several variables that are different in each situation, including tax bracket of the donor(s), term of the trust, type of asset(s) used to fund the trust, type of Charitable Lead Trust used, and investment of the trust assets. Consult your tax advisor for more information that is specific to your situation.

Donor Advised Funds

Giving directed by you.

Donor Advised Funds (DAF) offer potential to receive an upfront tax deduction when you make a deferred gift to ministry in your lifetime. You advise how, when, and where funds are distributed.

Donor Advised Funds are ideal if you

- Wish to maintain influence over giving
- Desire charitable giving or generational giving in your name
- Need flexible giving options (lump sum or payment)
- Have appreciated assets
- Want an upfront charitable tax deduction
- Want to potentially avoid capital gains
- Seek a competitive return on funds
- Would like to continue to add assets to the fund

You've managed your money and your giving all your life. A Donor Advised Fund allows you to continue to direct both the amount and timing of your gifts to ministry—while realizing tax benefits now.

A gift to a Donor Advised Fund can provide you with a charitable income tax deduction and help you potentially avoid capital gains taxes on highly-appreciated assets.

How you retain your role as advisor

Under this agreement, charitable contributions may be made in your name. You (or your advisory board) make ongoing recommendations on how funds are distributed to ministry. You also have the flexibility to recommend different recipients from year to year, and to instruct your advisors how to continue giving after your death.

Funding and minimums

Gifts to a Donor Advised Fund can be cash, real estate, securities (restricted and marketable), art, antiques, business interests, and other assets. Minimum requirements: \$10,000 for cash or securities, or \$100,000 for real estate.



Donor transfers asset to Donor Advised Fund. Donor may receive an upfront charitable deduction. Donor names advisors for fund.



Donor Advised Fund is funded with an opportunity to avoid capital gains.



Distribution is made to ministry with the counsel of advisors.

Endowments

An enduring legacy.

Endowments provide the ministry or institution of your choice with ongoing payments for an unlimited number of years.

Endowments are ideal if you

- Would like to continue to add assets to the fund
- Want to provide ongoing support to a ministry or cause
- Desire to establish a scholarship

How often do you hear the word “forever” in financial circles? An Endowment can actually provide funding to your chosen ministry for an unlimited number of years. That’s because payments are made from ongoing interest earned from the gifted asset.

How you can create a legacy

An Endowment allows you to continue to bless the ministry of your choice on a permanent basis. It’s a planning vehicle that provides the ministry with an annual payment they can count on every year.

An Endowment requires that the principal remain intact indefinitely—or until sufficient assets have accumulated. The intact principal is invested to create a source of income for your chosen organization or ministry.

Funding and minimums

Gifts to an Endowment can include cash, real estate, and securities (restricted and marketable) art, antiques, business interests, and other assets. Minimum funding is \$10,000 for cash or securities, or \$100,000 for real estate.

Endowment Benefits

1. Individuals

- Creates a lasting legacy in your name
- Provides immediate charitable tax benefits & deductions
- Allows possible capital gains avoidance of highly-appreciated assets
- Provides a continual blessing to ministry beyond your lifetime

2. Institutions

- Provides an avenue for donors to continually support the ministry’s vision
- Engages donors for a specific cause
- Provides consistent income
- Builds towards a significant ministry program

Your Planned Giving Options

Side-by-Side Comparison

	Funded with	Minimum	Donor Benefit	Potential Tax Benefits	Ministry Benefit
Charitable Gift Annuity	Cash, stocks or bonds	\$5K	Annuity payments for life	Partial income tax deduction, partial tax-free payment	After beneficiary death, actuarial value of annuity to ministry
Deferred Charitable Gift Annuity	Cash, stocks or bonds	\$5K	Annuity payments for life	Partial income tax deduction, partial tax-free payment	After beneficiary death, actuarial value of annuity to ministry
Charitable Remainder Unitrust	Cash or appreciated property, stocks or bonds	\$50K cash or securities, \$100K real estate	Unitrust payment to donor or others	Partial income tax deduction, savings on capital gains tax	After death of donor or trust termination
Charitable Remainder Annuity Trust	Cash or appreciated stocks or bonds	\$50K cash or securities	Annuity fixed payment to donor or others	Partial income tax deduction, savings on capital gains tax	After death of donor
Charitable Lead Trust	Cash, property, or income-producing securities	\$50K cash or securities, \$100K real estate	After # of years, 100% of principal returned to donor or others	Partial income tax deduction, minimal savings on capital gains tax	Immediate, annuity or unitrust payment for stated term
Donor Advised Fund	Cash, stocks, bonds or property	\$10K cash or securities, \$100K real estate	Tax benefit	Full income tax deduction, savings on capital gains tax	Immediate or perpetual payout of principal; donor chooses which ministry each year
Endowment	Cash, stocks, bonds or property	\$10K cash or securities, \$100K real estate	Tax benefit	Full income tax deduction, savings on capital gains tax	Immediate perpetual payment of income

Your giving plan is so much more than a financial decision. It's a path for advancing the ministries God has laid on your heart.

We understand how the choices can be almost overwhelming. That's why we will work with you personally until you are comfortable, well informed, and completely confident in your decisions.

Our consultants have extensive expertise in planned giving. You'll receive confidential, objective advice with the goal of growing God's kingdom.

Let us help you create a customized plan to protect your wealth, provide for your family, and bless the ministries you choose.